

ABOUT FIVENINES CONSULTING

Fivenines has delivered strategic and project focussed consultancy projects since 2001. Robert Eames and Wendy Geraghty established the company after some years in management positions with Simsion Bowles & Associates, aiming to establish a small consultancy that would provide an exceptionally high quality of advice to government and private sector organisations. The business is based on a small core team of highly experienced consultants (all of whom have 25 or more years experience), supported on a project basis by subject-matter experts as appropriate to the task. The success of the consultancy comes in large part from the collaborative approach taken by highly experienced people who know each other and enjoy working together.

While many projects are "one of a kind", often in response to a unique need by a client, most of our work is genuinely strategic, either involving business and policy decisions, or resolving problems at the business/systems interface. We undertake review and analysis work, ranging from one day to multi year assignments. We act as a communication channel with stakeholders - sometimes researching their views; sometimes representing our clients and packaging a message. We facilitate meetings and workshops, delivering (according to our clients) a unique approach which draws the best from participants.

We are known for our practical approach. Our reports are easy to read. They make clear recommendations and support these with balanced argument. We work closely with clients, but don't instinctively accept existing views. We share the development of our work with clients so that (where appropriate) the report is ours, but the content is not a surprise to you.

We work for a variety of private and public sector clients - from the largest to the smallest. While we are based in Victoria, we have significant experience throughout Australia. We also undertake overseas consultancy work and regularly work with overseas businesses. We have worked with all State and Territory governments, as well as with Commonwealth and local government departments.

The skills we bring to do this work are shared across the consultancy. While each consultant has unique experience, all have multidisciplinary skills and we deploy these intelligently to deliver the best project outcomes. Skills include:

- Strategic planning, innovation and business management
- Facilitation and workshop management
- Change management
- Information and Systems Technology strategy and planning, including ICT strategy and requirements generation
- Business process reform and modelling
- Program and project analysis and review
- Policy development, review and implementation, including stakeholder liaison and management

A survey of our clients tells us that we are particularly valued for our ability to successfully handle less-clearly defined projects, complex relationships (internal and external) and sensitive issues.